

NALLA NARASIMHA REDDY

Education Society's Group of Institutions - Integrated Campus (UGC AUTONOMOUS INSTITUTION)



anding

# ENGLISH COURSE OUTCOMES (R22)

CO-1	Demonstrate effective English communication skills through listening, speaking, reading and writing
CO-2	Interpret the subject by using technical vocabulary/terms and engineering jargon on all practical and professional occasions
CO-3	Plan and organize contents/ideas in writing paragraphs, technical reports, letters and business correspondence suitable for all specialized situations
CO-4	Develops listening and reading comprehension techniques to communicate confidently and respond appropriately in all the skilled and social settings.
CO-5	Strengthen the basic proficiency in English by using correct grammar

#### MAPPING

Course	Program Outcomes											
Outcomes	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	P011	P012
co 1							2	2	3	3		2
CO-1							2	2	3	3		2
CO-2							2	Z	5	5		-
CO-3							2	2	3	3		2
CO-4							2	2	3	3		2
CO-5							2	2	3	3		2

**Course Coordinator** 

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# ENGINEERING CHEMISTRY COURSE OUTCOMES(R22)

CO 1	Acquire the knowledge of crystal field and molecular orbital theory and can explain the stability and magnetic properties of complexes.
CO 2	Interpret various parameters of water and explain the problems caused by hard water in the industry.
CO 3	Apply the knowledge of electrochemical processes in the working of a battery, process of corrosion and its control methods.
CO 4	Impart the knowledge on various types of fuels and their applications.
CO 5	Anticipate the applications of engineering materials and their utility in order to become good engineers and entrepreneurs.

**Relationship of Course Outcomes to Programme Outcomes:** 

Course Outcomes (CO)	P01	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	P011	PO12
CO1	3	-	1	-	-	-	1	1	-	-	-	1
CO2	3	-	1	-	-	-	2	1	-	-	-	1
CO3	3	-	2	-	-	-	1	1	-	-	-	1
CO4	3	-	1	-	-	-	1	1	-	-	-	1
CO5	2	-	1	-	-	-	2	1	-	-	-	1

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# Matrices & Calculus (R22)

	Course Outcomes
C01	<b>Determine</b> the Rank, Echelon form and analyze the solution of system of equations for consistency and inconsistency.
CO2	Find the Figen values and vectors of a matrix and reduce the que
	i al factor by outboarding instructions
CO3	Interpret the applicability of mean value theorems. Apply and interpret the applicability of mean value theorems.
CO4	Analyze the problems related to partial differentials and related to
	1' time to anging subjects
CO5	<b>Evaluate</b> the multiple integrals and apply the concepts to find areas and
	volumes.

# **CO-PO** Mapping

Program outcomes/co urse outcomes	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	P011	P012
CO1	3	2						1				1
CO2	3	2						1			-	1
CO3	3	2									1.000	1
CO4	3	2										1
CO5	3	2										1

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# Ordinary Differential Equations and Vector Calculus (R22)

	Course Outcomes
C01	<b>Evaluate</b> the first order and first degree differential equations and <b>apply</b> this concept to solve the problems on Trajectories, Newton's law of cooling and etc.
CO2	Solve higher order differential equations by using various methods.
CO3	Find Laplace Transforms of various functions and Apply the concepts of Laplace transforms to solve the differential equations.
CO4	Find the physical quantities involved in engineering field related to the vector valued functions.
CO5	<b>Evaluate</b> the line, surface and volume integrals and converting them from one to another

# **CO-PO** Mapping

Program outcomes/co urse outcomes	PO1	PO2	PO3	PO4	PO5	PO6	P07	PO8	PO9	PO10	P011	P012
CO1	3	2										1
CO2	3	2										1
CO3	3	2						-		-		1
CO4	3	2								-	1	1
CO5	3	2										1

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# APPLIED PHYSICS COURSE OUTCOMES(R22)

COL	Understand physical world from fundamental point of view by the concepts of Quantum mechanics
CO2	Identify the role of semiconductor devices in science and engineering Applications.
CO3	Explore the fundamental properties of dielectric, magnetic materials and Superconductors for their applications
CO4	Applying the knowledge of Nanomaterials in various fields.
CO5	Understand various aspects of Lasers and Optical fiber and their applications in diverse fields.

Course Outcomes CO/PO		Relationship of Course outcomes(CO) to Program Outcomes (PO)												
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12	PSO1	PSO2
CO1	3	2	1		1. 1. 1. 1.			1				1		
CO2	3	2	1					1				1		
CO3	3	2	1					1				1		1.2.2
CO4	3	2	1					1				1		
C05	3	2	1					1	1			1		

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# School of Management Sciences

Name of t	he Subject: Management and Organizational Behavior	Subject Code	e: 22MBA01
Year/Sem	: I Year/I Sem	Regulation	: R22
CO1	Gain understanding of the Concepts of Management, its Eve contributed by various Management Thinkers	olution, Functions	and the Theories
CO2	Learn the process of planning, goal setting and the process of various models.	of decision makin	g with the help of
CO3	Learn the processes of Organizing and Controlling with the help	of various Organia	zational Structures
CO4	Appreciate the relevance of Individual and group behavior in ar and dynamics	n organization and	l the role of Culture
CO5	Identify different Leadership Styles, Skills and the Theories of M	otivation	

#### Mapping Matrix of CO's and PO's

	PO1	PO2	PO3	PO4	PO5	PO6	P07	PO8	PSO1	PSO2	PSO3
CO1	2		2		1	1	2	3	3		
CO2	2	1	1			1	1	1	1	3	
CO3	1	2		1		1	1				1
CO4	2	2	1	3	2	1		2		1	1
CO5	2			2	1	1	1	1		1	1



# **School of Management Sciences**

Name of the Subject: Business Economics

Subject Code: 22MBA02A

Year/Sem :I Year/I Sem

**Regulation: R22** 

#### **Course Objectives**

- 1. To provide an understanding of the basic concepts associated with Business Economics.
- 2. To impart the knowledge of various aspects of Demand and Supply
- 3. To highlight the importance of Production and Cost concepts in a Firm.
- 4. To elaborate on the nature of various Market Structures
- 5. To enable the understanding of various Pricing Strategies

#### **Course Outcomes**

- **1.** Understand the Concepts and Principles of Business Economics.
- 2. Learn various concepts and practical applications of Demand and Supply viz. Laws, Types, Elasticity, Forecasting and Equilibrium
- **3.** Learn concepts and applications related to Production and Cost of a firm.
- **4.** Learn the features of various Market Structures along with the Decision-making with regards to Price and Output in Short and Long Terms
- 5. Understand the concepts of Pricing Practices, Theory of Firm and Managerial & Behavioral Theories of a Firm

	PO1	PO2	PO3	PO4	PO5	<b>PO6</b>	PO7	PO8	PSO1	PSO2	PSO3
CO1	1	3	2			1			2		
CO2	2	1		2			1	1			
CO3	1	1					2		1	1	2
CO4	1	1				1			1		
CO5	2		1	1	1	1					



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# School of Management Sciences

#### Name of the Subject: Financial Reporting & Analysis

Subject Code: 22MBA03

#### Year/Sem : MBA I YR I SEM A.Y:2022-23

**Regulation : R22** 

C01	Understand the Concepts and Principles of Accounting.
CO2	Understand the Accounting Process in detail.
CO3	Learn various aspects in depreciation, Inventory and Goodwill.
CO4	Analyze the Working Capital and Flow of Funds and Cash into the Business
CO5	Prepare, analyze and Interpret Financial Statements.

	PO 1	PO 2	PO 3	<b>PO</b> 4	PO 5	PO 6	PO 7	PO 8	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
CO 1	1	1	1					1					1
CO 2	3	3	2	2		2					1	2	
CO 3	2	3	3			2		1	1			2	
CO 4	3	2	2			2		1	2	2			
CO 5	2	3	1	1	1	2	1		1		2		1



#### (Autonomous Institution)

#### SCHOOL OF MANAGEMENT SCIENCES

#### Course Name: Research Methodology and Statistical Analysis

#### Year/ Semester: I/I

**Regulation: R22** 

#### **Course Outcomes (After the completion of the course, the student is able to):**

CO.1	Gain a conceptual overview of Research and the relevant concepts to Research.
CO.2	Learn the different types of Research Designs, Data Collection Tools and Procedures.
CO.3	Use different methods of representing data through Graphs and Tables; gain an overview of Statistics and relevant concepts and conduct Small Sample Tests.
CO.4	Learn to solve mathematical problems related to ANOVA (One-way and Two-way), Correlation and Regression.
CO.5	Learn the application of Time Series and Index Numbers; appreciate the need for preparing and presenting a structured Research Report.

#### **CO-PO Mapping:**

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PSO1	PSO2	PSO3
CO.1	3	3	3	-	3	-	-	2	2	2	1
CO.2	1	2	2	-	1	-	-	2	2	2	2
CO.3	3	3	3	-	-	1	1	-	1	-	1
CO.4	2	3	3	1	1	2	-	-	2	-	2
CO.5	2	3	3	1	2	1	1	-	1	-	-



# **School of Management Sciences**

Name of the Subject: LEGAL AND BUSINESS ENVIRONMENT

Year/Sem :I Year/I Sem

Subject Code: 22MBA05

**Regulation: R22** 

# **Objectives**

To educate on the Legal and Regulatory Framework for doing business in India

To educate various aspects in Law of Contract

To explain about Negotiable Instruments and Rbi guidelines on Digital Transactions

To enlighten students the significance of Monetary, Fiscal Policy, Union Budget

To impart knowledge of different Business Regulations and Environment Laws

# **Course Outcome**

Understand the Business Laws related to incorporation of a company

Learn the Law of Contract & Sale of Goods

Learn the salient fetures of Negotiable instruments Act 1881

Learn the Reforms Undertaken by the Government with respect to th challenging business environments

Gain insights of the Regulatory framework in India.

Mapping Matrix of CO's-PO's

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
C01	3				2	3			2	3	
CO2	3					3			2	3	
CO3	2					3			2	3	
CO4			2			3	2		3		
CO5	3					3	2		1	3	2



# School of Management Sciences

#### Name of the Subject: Business Ethics and Corporate Governance Subject Code: 22MBA06A

Year/Sem	: I Year/I Sem	Regulation : R22
C01	Understand the Need for Business Eth	ics and Corporate Governance in India
CO2	Apply Knowledge of Established Methodol	ogies of Solving Professional Ethical Issues
СОЗ	Learn Codes and Committee	es in Corporate Governance
CO4	Understand the Role of Boa	rd in Corporate Governance
CO5	Assess the Stakeholder Perspe	ctive of Corporate Governance

#### Mapping Matrix of CO's and PO's

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2	3	1		3	2	2		2	2	3
CO2	2			2	3	1	2		2	2	3
CO3	3		2	1	2	3		2	1	1	3
CO4	2	2	2	1	3	2		2	3	1	2
CO5		1	2		2		2		2	1	1



#### UGC-AUTONOMUS

# **School of Management Sciences**

#### SUBJECT CODE: 22MBA07

#### SUBJECT: BUSINESS COMMUNICATION LAB

**SEMESTER: I-I** 

#### Course Objectives:

- To demonstrate the importance various modes of communication and their applications inbusiness.
- To develop Business Writing skills with practice of writing letters and improving the readability of written communication.
- To highlight the importance of writing business reports and proposals.
- To impart knowledge and skills necessary for development of verbal (speech & presentation) and non-verbal (body language) skills.
- To orient on the contemporary aspects in communication.

#### Course Outcomes: Students will be able to

- Appreciate the importance and influence of Business Communication and learn its applicationsfor the purpose of self-development.
- Learn by practice of writing a variety of formal and informal letters & e-mails and reports andimprove the readability of written documents
- Identify the intricacies of writing Business Reports and Proposals
- Develop verbal (oral) skills by giving presentations and participating in group discussions; appreciate the impact of body language in the process of communication
- Polish their etiquette, improve telephonic skills and appreciate the need for culture in maintenance of public relations.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	-`	-	2	2	3	3	3	2	1
CO2	3	-	-	-	2	2	2	3	2	3	1
CO3	3	-	-	-	2	2	2	3	3	2	1
CO4	3	-	-	-	2	2	2	3	3	2	1
CO5	1	3	-	-	2	2	2	2	2	2	2



#### (Autonomous Institution)

#### SCHOOL OF MANAGEMENT SCIENCES

# Course Name: Statistical Data Analysis Lab Year/ Semester: I/II Course Code: 22MBA08 A.Y: 2022-23 Course Outcomes (After the completion of the course, the student is able to): CO.1 Understand the importance of the main functions of MS- Excel /SPSS CO.2 Practice advance Excel Tools for conduction of Data Analysis CO.3 Evaluate Data Analysis using Pivot Tables and Pivot Charts CO.4 Analyze the Data using Descriptive Statistics CO.5 Conduct various Parametric and Non-parametric Tests using MS Excel / SPSS

#### **CO-PO Mapping:**

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PSO1	PSO2	PSO3
CO.1	3	3	3	-	-	1	1	1	3	1	2
CO.2	2	2	2	-	-	1	1	1	3	1	2
CO.3	3	3	3	-	-	1	1	1	3	1	2
CO.4	2	1	-	-	2	2	-	2	3	-	1
CO.5	-	-	1	2	-	-	-	-	-	1	-



# School of Management Sciences

#### Name of the Subject: Human Resource Management

Subject Code: 22MBA09

#### Year/Sem : I Year/II Sem Regulation : R22 Understand the concepts, role and functions of HRM and appreciate the need of HR to act as a **CO1** Strategic Business Partner of the Organization. Learn the methods of conducting Job Analysis, process of writing Job Descriptions & Specifications CO2 and the processes of recruitment and selection. Gain an understanding of various concepts and practices of Employee Training & Development and CO3 Performance Management & Appraisals. Learn the principles and practices of Employee Compensation and Rewards, with the help of Job **CO**4 Evaluation & Broad-banding etc. and the salient features of Workmen Compensation Act and Minimum Wages Act. Appreciate the need for effective Employee Relations and learn the salient features of Industrial **CO5 Disputes Act and Factories Act**

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2		1	1	2		1	1	1		1
CO2	2			1	1			1			2
CO3	1		2	2	2			1		3	1
CO4	2				1		1		1		1
CO5	1	3	2	0					2		



# School of Management Sciences

#### Name of the Subject: Marketing Management

Subject Code: 22MBA10

Year/Sem	: I Year/II Sem Regulation : R22	
CO1	Understand the important concepts and principles of Marketing Management and Market Research.	ing
CO2	Learn about the analysis of Market Opportunities and Customer Value with the help of Market Mix Elements	ing
CO3	Learn the significance of designing a customer driven strategy through Market Segmentati Targeting and Positioning	on,
CO4	Assess Global marketing, green marketing strategies for sustainable development	
CO5	Gain insights of the key aspects of pricing decisions and the role of communication	

	PO1	PO2	PO3	PO4	PO5	PO6	P07	PO8	PSO1	PSO2	PSO3
CO1		1	2	1			2				
CO2	3	1			3	2					
CO3	1	3					1		1	3	
CO4	2	2	2	3			2			2	
CO5	2	1			1	1	1	2			1



#### (Autonomous Institution)

#### SCHOOL OF MANAGEMENT SCIENCES

#### **Course Name: FINANCIAL MANAGEMENT**

#### Year/ Semester: I/II

A.Y: 2022-23

#### **Course Outcomes (After the completion of the course, the student is able to):**

CO.1	Understand the concept of time value of money.
CO.2	Learn about the capital budgeting techniques and cost of capital.
CO.3	Learn the significance of Capital structure vs. financial structure.
CO.4	Assess dividend policies of Indian companies, determinants of working capital, analysis of
0011	investment in inventory.
CO 5	Understand the Concepts and Applications of Working Capital Management and
CO.5	Management of Current Assets.

#### **CO-PSO Mapping:**

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PSO1	PSO2	PSO3
CO.1	3	3	3	-	-	-	-	1	2	2	1
CO.2	3	3	3	2	-	1	1	1	2	2	2
CO.3	3	3	3	1	-	1	1	1	2	-	-
CO.4	2	2	2	2	-	1	1	1	2	-	-



#### (Autonomous Institution)

#### SCHOOL OF MANAGEMENT SCIENCES

#### Course Name: Quantitative Analysis for Business Decisions

#### Year/ Semester: I/II

**Regulation: R22** 

#### **Course Outcomes (After the completion of the course, the student is able to):**

CO.1	Understand the origin and application of operations research.
CO.2	Learn about the Formulation of Linear Programming Problem for different areas.
CO.3	Appreciate the significance of variations of assignment problem, transportation problem, methods for finding Initial feasible solution.
CO.4	Learn the aspects of Decision Theory and Network Analysis
CO.5	Gain insights of the theoretical principles and practical applications of different queuing models.

#### **CO-PSO Mapping:**

CO/PO	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PSO1	PSO2	PSO3
CO.1	3	3	3	-	-	-	-	-	3	1	1
CO.2	2	3	3	-	1	-	-	1	3	1	2
CO.3	1	3	3	-	-	1	-	-	2	-	1
CO.4	2	3	3	1	-	-	-	1	2	-	1
CO.5	1	3	3	1	-	1	1	-	2	-	-



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#### **School of Management Sciences**

Name of the Subject: Entrepreneurship & Design Thinking Subject Code: 22MBA13

Year/Sem : MBA I YR II SEM A.Y:2022-23 Regulation : R22

CO1	To understand the Entrepreneurial process and also inspire them to be Entrepreneurs.
CO2	To highlight importance of entrepreneurial motivational behavior, entrepreneurial competencies, entrepreneurial Stress.
CO3	To elucidate on the opportunities and challenges of entrepreneurship
CO4	To clarify students the significance of Principles, process of Design Thinking
CO5	To educate on Development of Prototypes, Testing Ideas and Implementing Design Thinking

	PO	PO	PO	PO	PO	PO	PO 7	PO	PSO	PSO	PSO	PSO	PSO
	1	2	3	4	5	6	7	8	1	2	3	4	5
CO 1	1	1	1					1				1	
CO 2	3	3	2	1		2					1	2	
CO 3	2	3	3			2		1	2			2	
CO 4	3	2	2			1		1	2	2			
CO 5	2	3	1	1	1	2	1		1		2		1



# School of Management Sciences

#### Name of the Subject: LOGISTICS AND SUPPLY CHAIN MANAGEMNET Subject Code: 22MBA14

#### Year/Sem : I YEAR/II SEM

Regulation : 22

#### **Course Objective:**

To provide understanding of the components and processes of supply chain and logistics management as well as the performance driers of supply chain

To impart knowledge on the various functions of logistics management

To educate on designing of the supply chain network

To clarify the significance of establishing global supply chain

To highlight the role of information technology in supply chain

#### **Course Outcome**

Understand the cyclical perspective of logistics and supply chain process

Learn about the distribution, transportation, warehousing related issues and challenges in supply chain

Appreciate the significance of network design in the supply chain

Gain knowledge of various models/tools of measuring the Supply Chain Performance

Appreciate the role of coordination and technology in Supply Chain Management.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1	1	3			3		1	2		
CO2	2	2				1	3	1		2	
CO3	3	1	3					1	1	1	
CO4	1	3	3			2			3		
CO5	2		3			3	3	3	1	2	



# **School of Management Sciences**

Name of the Subject: Rural Marketing

Subject Code: 22MBA015D

Year/Sem :I Year/II Sem

**Regulation: R22** 

#### **Course Objectives**

- 1. To enable understanding of the importance of Rural Marketing, Rural Environment, Problems in Rural Marketing in India
- 2. To describe the different rural marketing Strategies to be adopted by the corporate.
- 3. To elaborate on the rural market brand and channel management aspects.
- 4. To help understand the factors that influence rural consumers during purchase of products
- 5. To impart knowledge on various applications and innovation strategies in rural marketing.

#### **Course Outcomes**

- **1.** Understand the importance of Indian Rural Economy.
- 2. Learn various rural marketing strategies
- **3.** Learn challenges of Retail Channel Management
- 4. Understand the aspects of rural business research.
- 5. Learn e- rural marketing, CSR, IT for rural development, e- Governance for Rural India.

S.No	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2	1		2			2			1	
CO2	2	1			3	2		1			
CO3	1	3					1		2	3	2
CO4	2	2	2	3			1	1		2	
CO5	1	1			2	1	1	2			3



# School of Management Sciences

#### Name of the Subject: Production and Operations Management.

Subject Code: 21MBA16

Year/Sem	: II Year/ISem	Regulation: R21
CO1	Understand the concept and importance of Product competitive advantage for business organizations	ion function in organization, its role in creating
CO2	Develops the knowledge of various constituents of Process design, Vendor Management	production operations viz. Product design,
CO3	Improves the knowledge regarding Plant Location p	lanning, Layout planning, Scheduling

Analyzes the Capacity planning, Quality management, Purchasing management and Inventory **CO4** management towards effective production and operations management

**CO5** Evaluates the concepts like ABC analysis, EOQ etc for effective Management of Materials.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1										
CO2	2		1		1		1		1		
CO3	2	3									
CO4	1										
CO5	3	3	3								



# School of Management Sciences

# Academic Year 2022-23

Name of t	he Subject: Management Information Systems	Subject Code	e: 21MBA17
Year/Sem	: II Year/I Sem	Regulation	: R21
CO1	Creates awareness of MIS concept and its classification.		
CO2	Presents an idea of business applications of information systems.		
CO3	Analyzes the management of information system.		
CO4	Develops the knowledge of information systems building.		
CO5	Introduces to cyber crime and IT Act 2000.		

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2	2		2			1			1	
CO2					3	2			2		
CO3		3		1					2	3	
CO4	2	2	2	3	2		1	1		2	
CO5	2				2			2	1		



# School of Management Sciences

#### Name of the Subject: Data Analytics

Subject Code: 21MBA18

**Regulation: R21** 

#### Year/Sem : II Year/I Sem

CO1	Able to learn Data Analytics, Big Data and Importance, Applications Data Analytics in Various Fields of Management.
CO2	Understands Population and Sample, how to calculate and apply measures of location (Average) and measures of dispersion grouped and ungrouped data cases.
CO3	Able to compute and interpret the results of Regression and Correlation Analysis.
CO4	Understand basic statistical concepts such as Data Mining, Cluster Analysis, and Partitioning Data.
CO5	Able to learn Simulation Concepts, Risk Analysis and Decision Tree Analysis.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3		2					2			
CO2	2	1								2	
CO3	1	2									
CO4	2	3	3							2	
CO5	2	3	2			1	2	1			



# School of Management Sciences

#### Name of the Subject: DIGITAL MARKETING

Subject Code: 21MBA19M1

# Year/Sem :II YEAR/I SEM Regulation: R21 CO1 Student know the concepts of digital marketing CO2 students know channels of DM CO3 Student know planning process of DM

CO4Students know searching marketing, online advertisementCO5Students know social media marketing

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1	2	1			1	1	2			
CO2	2		3						2	2	
CO3	3	2	1			2	2	2	1	1	
CO4	1	2				1		1	2		
CO5	3	3	2			2	3	2	2	3	



# School of Management Sciences

#### Name of the Subject: Advertising and Sales Management

• II Year/ISem

Subject Code: 21MBA20M2

Regulation: R21

Teal/Sel	
CO1	Able to understand the Importance of Advertising, Advertising Plan and elements of Advertising Layout.
CO2	Understands Types of Media, Importance and Promotional Strategies.
CO3	Able to understand the Importance of Sales Management, to learn how to manage and motivate a professional sales team, as a sales manager.
CO4	To analyze the key success factors for sales executive performance.
CO5	Able to understand the characteristics of Distribution Channels.

#### Mapping Matrix of CO's and PO's

Vear/Sem

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1								1		
CO2	2			2			1				
CO3	2			3				1			1
CO4	2			1	2			2			
CO5	2										



# School of Management Sciences

Name of t	he Subject: Consumer Behaviour	ne of the Subject: Consumer Behaviour Subject Code: 21MBA21M3										
Year/Sem	: II Year/I Sem	Regulation	: R21									
CO1	Develops an Understanding of Consumer Behaviour.											
CO2	Summarizes Environmental Influences on Consumer Behaviour.											
CO3	Assesses Consumer as an Individual.											
CO4	Analyzes Consumer Decision Making Processes.											
CO5	Interprets Consumerism and Formulates Ethics.											

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2		2				1				
CO2	1	2						2	2		
CO3	2	2	2		1		2	2	2		
CO4	1	2				2			1	2	
CO5	2				3						



# School of Management Sciences

#### Name of the Subject: Security Analysis and Portfolio Management Subject Code: 21MBA19F1

Year/Sem	: II Year/I Sem	Regulation: R21
CO1	To understand various alternatives available for i	nvestment in the changing investment Environment

CO2	To design an optimum portfolio by measuring risk and return
CO3	To value Bond and Equity by applying various models. Designing and managing the bond as well as equity portfolios in the real word.
CO4	To conduct equity research and to understand modern financial instruments to hedge the risk.
CO5	To analyse the impact of various economic variables on portfolio performance and to Measure the portfolio performances by using various models.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3					2	2	1	3	3	
CO2	2	3	3					2	3	3	
CO3	3	3	3			2	3	2	2	2	
CO4	2				1	2			2	2	
CO5	2			3	3		2	2	2	2	3



# School of Management Sciences

#### Name of the Subject: FINANCIAL INSTITUTIONS MARKETS AND SERVICES Subject Code: 21MBA20F2

#### Year/Sem :II YEAR/I SEM

Regulation: R21

CO1	STUDENTS UNDERSTAND FINANCIAL SYSTEM, RECENT DEVELOPMENTS, AND ORGANISATIONS.
CO2	STUDENTS UNDERSTAND BANKING AND NON-BANKING INSTITUTEIONS.
CO3	STUDENTS UNDERSTAND MONEY, PRIMARY, SECONDARY MARKET.
CO4	STUDENT UNDERSTAND FINANCIAL SERVICES.
CO5	STUDENTS UNDERSTAND ADVISARY SERVICES.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1		2			2			2	1	
CO2	2	2	2			2	2		3		
CO3	2	1	1			2	2		1	2	
CO4	2					2	1		2	3	
CO5	3	1	1			1	3		3		



# School of Management Sciences

#### Name of the Subject: Strategic Management Accounting

Subject Code: 21MBA21F3

Year/Sem	n : II Year/I Sem Regulation: R21
C01	Brief description about Accounting and cost Concepts.
CO2	Describe the different techniques of cost accounting and solving for minimization of cost.
CO3	How marginal Costing techniques will be used for various decision making in the company.
CO4	The management accounting techniques utilization in the reduction of the cost.
CO5	How to prepare different types of Budgets and budgeting reports for various departments.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2	1		1				1	1		
CO2	3	3	2			1	1	1	2		2
CO3	3	2	3	1	1	1			1	2	
CO4	2	2	2	2	1	2	1			2	
CO5	2	3	3	1		2		1	2		1



# School of Management Sciences

#### Name of the Subject: PERFORMANCE MANAGEMENT SYSTEMS

Subject Code: 21MBA19H1

#### Year/Sem : II YEAR/I SEM

Regulation: R21

C01	The students can understand the importance of performance Management, Performance Appraisals, Reward System, and other performance related concepts
CO2	Describe the nature of performance management and outline the core objectives of performance management, Process of Performance Management
CO3	Understanding about performance management and reward system linked with performance
CO4	Able to understand the legal issues involved in designing Reward System and importance of Reward System in managing performance of individuals as wells as team
CO5	Able to understand concepts like Bench Marking, Competency Mapping, Six Sigma, Coaching and Mentoring related to Performance Management

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2	1					1				
CO2	1		3			2					
CO3	2	2				2	3				
CO4	1	3	1								
CO5	2	1				3	2			3	3



# School of Management Sciences

Name of t	he Subject: Learning and Development	Subject Cod	e: 21MBA20H2
Year/Sem	: II Year/I Sem	Regulation	: R21
CO1	Develop the knowledge of learning and its importance		
CO2	States the strategies for training and steps in designing training		
CO3	Evaluate various on and off the job training methods		
CO4	Demonstrates the approaches for employee development		
CO5	Creates awareness about contemporary issues in training and develo	opment	

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3							1			
CO2	2	1	1							1	2
CO3	3								1		
CO4	1		1	3	1	1	1			1	
CO5	2			3			1			1	



# School of Management Sciences

#### Name of the Subject: Management of Industrial Relations

Subject Code: 21MBA21H3

Year/Sem	: II Year/ISem Regulation: R21
CO1	Importance of Industrial Relations, Trade unions unfair labour practices.
CO2	Outline settlement of dispute, right to strike, tripartite and bipartite bodies.
CO3	Organize for collective bargaining, conciliation, arbitration, adjudication.
CO4	Explain wage policy and payment of bonus act 1965.
CO5	Distinguish Factories act 1948 and mines act 1952.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	1		2	2		1	1	1		
CO2	1	2	1	1		1					2
CO3	1	2	3	2		1	2	2	1		1
CO4	1				1						
CO5	1				1						



# School of Management Sciences

#### Name of the Subject: Summer Internship

Subject Code: 21MBA22

**Regulation: R21** 

#### Year/Sem : II Year/ I Sem

CO1	Able to acquire practical knowledge by working in any organization.
CO2	To give an opportunity to the students to have practical exposure related to the job they prefer to do after completion of course.
CO3	Understand the organizational dynamics in terms of organizational behavior, culture, competition, future strategies and change initiatives of the organization.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	1					1				
CO2	2					2					1
CO3	2			3	1			2		1	



### School of Management Sciences

Name of the Subject:	Strategic Management
	et ategie management

Subject Code: 21MBA23

Year/Sem	: II Year/II Sem Regulation : R21									
C01	Importance of Strategic Management and Competitiveness-Technology ,Vision, Mission and Objectives									
CO2	Formulation of Strategic Actions									
CO3	Determine Levels of Diversifications and reasons, Mergers & Acquisitions strategies									
CO4	Identifying International Opportunities and international Strategies									
CO5	Designing Organizational Structure and controls									

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2			1		3	1	2			1
CO2	1	3	1						2		1
СОЗ	1	1	1		1		1			2	1
CO4	1	1	1		1	1	2	2	1	1	
CO5	1		1	1					1		



### School of Management Sciences

Name of t	he Subject: Customer Relationship Management	Subject Code: 21MBA24M4
Year/Sem	: II Year/IISem	Regulation: R21
CO1	Explains the concept of CRM and its importance.	
CO2	Supports in building customer relations.	
CO3	Classifies the phases of CRM process.	
CO4	Outlines the structures of CRM.	
CO5	Construct the planning for CRM and its implementation.	

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2		2				1				
CO2	1	2						2	2		
CO3	2	2	2		1		2	2	2		
CO4	1	2				2			1	2	
CO5	2				3						



### School of Management Sciences

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	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1			1		3			2		1
CO2	1	2	1		2	1	3			3	
CO3	1		1		2				2	3	2
CO4	1	1	3		1	1					1
CO5	1		1		1						



### School of Management Sciences

#### Name of the Subject: Services Marketing

Subject Code: 21MBA26M6

Regulation: R21

### Year/Sem : II Year/IISem

CO1	To provide students with a theoretical and practical understanding of current service marketing
01	issues.
CO2	Understand the expectations of customers and know how to translate this knowledge into genuine
02	value for customers.
CO3	Appreciate, modify, and/or extend new theories and concepts pertaining to explaining the
COS	characteristics of customers' purchasing and consumption behaviour of services.
CO4	Be able to identify critical issues related to service design, such as identifying and managing
04	customer service experience, expectations, perceptions and outcomes
005	Managing the interface among customers, service employees, and firm, apply new approaches to
CO5	managing customer satisfaction and loyalty

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2								1		
CO2	1			2					2		
CO3	2			2							
CO4	2	2	3								
CO5	3			3							



### School of Management Sciences

### Name of the Subject: International Financial Management

Subject Code: 21MBA24F4

Regulation: R21

### Year/Sem : II Year/ II Sem

CO1	To discuss the additional complexities financial managers, face as they move from a domestic to an international arena
CO2	To understand the structure of international financial markets and the role financial institutions in shaping a smooth and promising business environment. To understand Balance of payment and to analyse various factors affecting balance of payment
CO3	Demonstrate an integrative understanding of the foreign exchange market and the relationships between interest rates, spot and forward rates and expected inflation rates
CO4	Develop strategies to deal with risk relating to exchange rate fluctuations and other types of country risks associated with foreign operations
CO5	To discuss various aspects of international financial management including capital structure, capital budgeting, cost of capital, portfolio management, cash management and foreign direct investment

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3					2	3		3	2	
CO2	3					1	3	2	2	2	
CO3	3	3	3			2	2	1	2	3	
CO4	3	3	3			3	3	2	3	2	
CO5	2	1	1	2	1	2	3	3	1	2	3



### School of Management Sciences

Name of t	he Subject: Strategic Investment and Financing Decisions	Subject Code: 21MBA25F5							
Year/Sem	: II Year/IISem	Regulation: R21							
CO1	Brief Description about investment, risk and uncertainty.								
CO2	Describe about Investment and Disinvestment opportunities in the market.								
СО3	Defining the techniques used for the Investment Analysis.								
CO4	How to make Strategic Analysis of investment to enhance the org	anization growth.							
CO5	Brief the importance of Mergers and acquisition, guidelines & reg	ulations.							

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1	1		2		1			1		
CO2	2	2	2	2			1	1	2		1
CO3	2	3	2	1	1			1	2	2	
CO4	3	2	3	2	1	1		1	1		2
CO5	2	3	3	2	1	2	1	2	1	2	



### School of Management Sciences

#### Name of the Subject: Risk Management & Financial Derivatives

Subject Code: 21MBA26F6

Year/Sem	: II YEAR/II SEM Regulation: R21
C01	Student knows types scope, models of risk
CO2	Student know VaR, CaR analysis
CO3	Student know pricing of currency, commodity forward contract
CO4	Students know options, binomial, black-Scholes model
CO5	Student knows pricing, valuing of currency swap, equity swap, swaptions

	PO1	PO2	PO3	PO4	PO5	PO6	P07	PO8	PSO1	PSO2	PSO3
CO1	2	3	2			2	2	1	3	3	
CO2	1	3	2			2	1	2	2	2	
CO3	3	2	1			1		2	2	1	
CO4	1	1	3			2	3	2	2	2	
CO5	2	3	3			1	1	1	1	2	



### School of Management Sciences

Name of t	he Subject: International Human Resource Management	Subject Code: 21MBA24H4
Year/Sem	: II Year/IISem	Regulation: R21
CO1	Outlines the importance and perspectives , overview of IHRM.	
CO2	Elaborates the key role of IHRM in successful MNC strategy.	
CO3	Summaries the global human resource planning.	
CO4	Observes the significance of global work force training and develop	ment in IHRM.
CO5	Appraises the performance of global workforce and its managemen	t.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	1			1			1				
CO2	1	2	1	1		2	2		2	1	
CO3	1			2	2	1		2	1	2	1
CO4	2		3		2	1			1		1
CO5	1	2	2		2		2	1	1		1



### School of Management Sciences

### Name of the Subject: Leadership and Change Management

Subject Code: 21MBA25H5

Year/Sem : II Year/II Sem Regulation : R21

CO1	Ability to use theories in the practice of leadership.
CO2	Able to understand the Contingency Leadership and its styles, Strengths and applications.
CO3	Understand Transformational Leadership and its implementation and strengths.
CO4	Understand the importance of changes in Organizational design, Culture.
CO5	Able to understand Technological change, importance of Employee Relations.

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	2			2				1			
CO2	2	2		2	1		1			1	1
CO3	1			1					2		
CO4	1		1		1			2			
CO5	1				1			1		1	



### School of Management Sciences

### Name of the Subject: Talent and Knowledge Management

Subject Code: 21MBA26H6

Year/Sem	n : II Year/IISem	Regulation: R21
CO1	Understand the importance of Talent Management	
CO2	Explain various Talent Management Strategies to Solve Talent M	lanagement Problems
CO3	Design Case Studies to Analyze the Knowledge Management Sys	tem
CO4	Describe Various types of Knowledge in Knowledge System	
CO5	Ealuate the Knowledge Management Assessment and Solutions	through Case Studies

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3			3	2	3			3		
CO2		3			2	3		3	3		
CO3	3	3	3		2		3			3	
CO4				2	2		3		3		
CO5	3		3		2	3	3	3		3	



# Nalla Narasimha Reddy Group of Institutions Institutions Education Society's Group of Institutions - Integrated Campus



(Approved by AICTE, PCI, New Delhi. Affiliated to JNTU-Hyderabad)

Department of Mechanical Engineering

A Y 2022-2023

**PO** Attainment

	PO1	PO2	PO3	PO4	PO5	PO6	<b>PO7</b>	PO8	PO9	PO10	PO11	PO12
C101	-	-	-	-	-	-	2.2	2.2	2.2	2.2	2.2	-
C102	1.3	1.3	-	1.3	1.3	-	-	-	-	-	-	1.3
C103	2.8	2.8	2.8	-	-	-	-	-	-	-	-	-
C104	0.4	0.4	-	0.4	-	-	-	-	-	-	-	0.2
C105	0.5	-	0.5	-	-	-	0.5	-	-	-	-	-
C106	1.6	1.6	1.6	1.6	1.8	-	-	-	-	-	-	1.6
C107	3	3	2.9	-	2.9	3	-	-	2.9	2.9	-	2.9
C108	2.9	2.9	2.9	2.9	2.9	-	-	-	-	-	-	2.9
C109	2.9	2.9	2.9	2.9	-	-	2.9	-	-	-	-	2.9
C110	-	-	-	-	-	-	3	3	3	3	3	-
C111	2.9	2.9	2.9	2.9	2.9	-	-	-	-	-	-	-
C201	-	-	2.8	-	-	2.8	2.8	2.8	-	-	-	2.8
C202	1.2	1.2		1.2	1.2							1.2
C203	2.2	2.2	2.2	2.2	2.3	-	-	-	-	-	-	2.2
C204	0.5	0.5	-	-	-	-	-	-	-	-	-	-
C205	1.3	1.3	-	-	-	-	-	-	-	-	-	-
C206	2.8	2.8	2.8	2.8	-	-	-	-	-	-	-	2.7
C207	2.9	2.9	2.9	2.9	-	-	-	-	2.9	2.9	-	2.9
C208	2.9	2.9	2.9	2.9	-	-	-	-	-	-	-	-
C209	2.8	2.8	-	-	-	-	-	-	-	-	-	-
C210	1.2	1.2	1.2	-	-	-	-	-	-	-	-	-
C211	0.6	0.6	0.8	0.7	-	0.6	0.5	-	-	-	-	-
C212	1.9	1.9	1.9	2	-	1.8	2	-	-	-	-	-
C213	3	3	-	-	-	3	-	-	-	-	-	-
C214	0.5	0.9	0.9	0.9	-	-	-	-	-	-	-	0.9
C215	2.7	2.7	-	-	2.7	-	-	-	-	-	-	-
C216	2.9	2.9	-	2.9	-	2.9	-	-	-	-	-	-
C217	2.1	-	-	2.1	-	2.1	2.1	-	-	-	-	-
C218	2.9	2.9	-	2.9	2.9	-	-	-	-	-	-	-
C219	1.9	1.9	1.9	-	-	-	-	-	-	-	-	-
C301	2.9	2.9	-	-	-	-	-	-	-	-	-	-
C302	2.7	2.7	-	2.7		2.7	-	-	-	-	-	-
C303	0.4	0.4	-	0.4	-	0.4	-	-	-	-	-	-
C304	2.9	2.9	-	2.9	-	-	-	-	-	-	-	-
C305	2.9	2.9	-	2.9	-	2.9	2.9	-	-	-	-	-
C306	2.9	2.9	-	-	-	2.9	3	-	-	-	-	-
C307	1.5	1.5	-	1.5	1.5	-	-	-	-	-	-	-

C308	0.6	0.6	-	0.7	-	0.6	-	-	-	-	-	-
C309	2.8	2.8	2.8	2.8	-	-	-	-	-	-	-	-
C310	1.1	1.1	1.2	1.1	-	1.1	-	-	-	-	-	-
C311	0.7	-	-	-	-	-	0.7	0.7	0.7	-	-	0.7
C312	2.9	2.9	-	2.9	-	2.9	-	-	-	-	-	-
C313	-	-	-	-	-	-	2.8	2.8	2.8	2.8	-	-
C314	2	2	2	2	2	2	-	-	-	-	-	-
C315	1.4	1.4	-	1.5	-	1.4	1.4	-	-	-	-	-
C316	2.2	2.2	2.2	-	2.2	-	-	-	-	-	-	2.2
C317	1.5	1.5	-	1.5	-	-	-	-	-	-	-	-
C318	0.4	0.4	0.4	0.4	-	0.5	0.4	-	-	-	-	-
C319	2.9		2.9		2.9	-	-	-	-	-	-	-
C320	2.8	2.8	2.8	2.8	2.8	-	-	-	-	-	-	2.8
C321	2.8	2.7	-	2.9	-	-	-	-	-	-	-	-
C401	2.9	2.9	-	-	2.9	-	-	-	-	-	-	-
C402	2.9	3	2.9	-	-	-	-	-	-	-	-	-
C403	2.3	2.3	-	-	-	2.3	2.3	-	-	-	-	-
C404	3	3	3		3				3		3	3
C405	-	-	2.7	-	-	2.7	-	2.7	-	2.7	-	2.7
C406	2.9	2.9	2.9	-	2.9	-	-	-	2.9	-	2.9	2.9
C407	3	-	-	-		-	3	-	-	3	-	3
C408	-	1.1	1.1	1.2	1.1		-	-	-	-	-	-
C409	-	-	1.5	1.5	-	1.5	1.5	-	-	-	-	-
C410	-	-	-	2.9	2.9	-	-	-	-	-	-	-
C411	2.9	2.9	2.9	2.9	-	-	-	-	2.9	2.9	-	2.9
C412	-	2.8	-	-	2.8	2.8	2.8	-	-	-	2.8	-
Avg PO	2.1	2.2	2.2	2.0	2.4	2.0	2.0	2.4	2.6	2.8	2.8	2.2



## Nalla Narasimha Reddy Group of Institutions NALLA NARASIMHA REDDY

Integrated Campus Education Society's Group of Institutions - Integrated Campus (Annroved by AICTE PCI New Polity Composition of Computer Statements of Computer



(Approved by AICTE, PCI, New Delhi. Affiliated to JNTU-Hyderabad) Department of Mechanical engineering

A.Y 2022-2023

Subject code	Subject Name	CO1	CO2	CO3	CO4	CO5
C101	English	2.1	2.1	2.2	2.3	2.3
C102	Mathematics-1	1.3	1.3	1.4	1.3	1.3
C103	Engineering Mechanics	2.9	2.8	2.8	2.9	2.6
C104	Engineering Physics	0.5	0.4	0.4	0.5	0.5
C105	Engineering Chemistry	0.6	0.5	0.5	0.4	0.3
C106	Computer Programming	2.9	2.8	2.8	2.9	3.0
C107	Engineering Drawing	3.0	3.0	3.0	2.8	2.9
C108	Computer Programming Lab	2.9	2.9	2.9	2.9	2.9
C109	Engineering Physics & Engineering Chemistry Lab	3.0	3.0	3.0	3.0	3.0
C110	Engineering Language Communication Skills Lab	3.0	3.0	3.0	3.0	3.0
C111	IT Workshop/ Engineering Workshop	2.9	2.9	2.9	2.9	2.9
C201	Probability and Statistics & Complex Variables	2.9	2.8	2.8	2.8	2.9
C202	Mechanics of Solids	1.4	1.2	1.3	1.1	1.3
C203	Material Science and Metallurgy	2.2	2.1	2.1	2.3	2.3
C204	Production Technology	0.5	0.7	0.4	0.5	0.6
C205	Thermodynamics	1.3	1.3	1.3	1.4	1.3
C206	Production Technology Lab	2.7	2.7	2.8	3.0	2.9
C207	Machine Drawing Practice	2.9	2.9	2.9	2.9	2.9
C208	Material Science and Mechanics of Solids Lab	2.9	2.9	2.9	2.9	2.9
C209	Constitution of India	2.6	2.5	2.8	3.0	3.0
C210	Basic Electrical and Electronics Engineering	1.1	1.0	1.1	1.2	1.2
C211	Kinematics of Machinery	0.6	0.4	0.5	0.8	0.6
C212	Thermal Engineering - I	1.9	1.7	1.9	2.0	1.9
C213	Fluid Mechanics and Hydraulic Machines	3.0	2.9	3.0	3.0	3.0
C214	Instrumentation and Control Systems	0.8	0.9	0.8	0.9	1.0
C215	Basic Electrical and Electronics Engineering Lab	2.7	2.7	2.7	2.7	2.7
C216	Fluid Mechanics and Hydraulic Machines Lab	2.8	2.8	2.8	2.8	2.9
C217	Instrumentation and Control Systems Lab	3.0	3.0	3.0	3.0	3.0
C218	Gender Sensitization Lab	3.0	3.0	3.0	3.0	3.0

C219	Cyber security	3.0	3.0	3.0	3.0	3.0
C301	Dynamics of Machinery	2.4	2.2	2.0	2.1	2.1
C302	Design of Machine Members-I	2.9	2.9	2.9	3.0	2.9
C303	Metrology & Machine Tools	1.9	1.9	1.8	1.9	2.0
C304	Business Economics & Financial Analysis	2.9	2.8	2.8	2.9	3.0
C305	Thermal Engineering-II	2.6	2.5	2.5	2.8	2.8
C306	Operations Research	0.5	0.5	0.4	0.5	0.3
C307	Intellectual Property Rights	2.9	2.8	2.8	2.8	2.8
C308	Thermal Engineering Lab	2.9	2.9	2.9	2.9	2.9
C309	Metrology & Machine Tools Lab	2.8	3.0	3.0	2.9	2.9
C310	Kinematics & Dynamics Lab	2.0	1.4	1.5	1.5	1.5
C311	Design of Machine Members-II	0.6	0.6	0.5	0.8	0.8
C312	Heat Transfer	2.8	2.7	2.6	3.0	2.9
C313	CAD & CAM	1.1	1.0	1.1	1.0	1.2
C314	Unconventional machining process	0.8	0.8	0.8	0.8	0.8
C315	Entrepreneurship	2.9	2.9	2.9	2.9	2.9
C316	Finite Element Methods	2.8	2.8	2.8	2.8	2.8
C317	Heat Transfer Lab	2.7	2.7	2.8	3.0	2.9
C318	CAD & CAM Lab	2.9	2.9	2.9	2.4	2.4
C319	Advanced Communication Skills lab	2.9	2.9	2.9	3.0	3.0
C320	Environmental Science	3.0	3.0	3.0	3.0	3.0
C321	Artificial intelligence	3.0	3.0	3.0	3.0	3.0
C401	Refrigeration & Air Conditioning	2.1	2.1	2.0	1.9	2.1
C402	Automation in Manufacturing	1.3	1.3	1.5	1.4	1.5
C403	Renewable Energy Sources	2.2	2.2	2.2	2.3	2.3
C404	Fluid Power Systems	1.5	1.4	1.5	1.5	1.5
C405	Python programming	0.5	0.6	0.5	0.4	0.5
C406	Industrial oriented minis project/summer internship	2.9	2.9	2.9	3.0	3.0
C407	Seminar	2.9	2.9	2.8	2.8	2.9
C408	Project Stage - I	2.9	2.9	2.9	2.4	2.4
C409	Industrial robotics	3.0	2.9	3.0	2.9	3.0
C410	production and operation management	3.0	3.0	3.0	3.0	3.0
C411	Green fuel technology	2.3	2.3	2.2	2.3	2.3
C412	Project Stage - II	3.0	3.0	3.0	3.0	-
	Average CO	2.3	2.2	2.2	2.3	2.3